

Department of Navy (DON) Small Business Innovation Research (SBIR)
Broad Agency Announcement (BAA) NX191
Advanced Delivery and Acquisition of Prototype Technologies (ADAPT)

What is ADAPT? A pilot to attract non-traditional participants to the DON SBIR/Government sector that have existing research or commercial technologies capable of rapid prototyping, testing, acquisition, and delivery to meet DON requirements for specifically identified high priority needs.

How is ADAPT different from a standard DON SBIR?

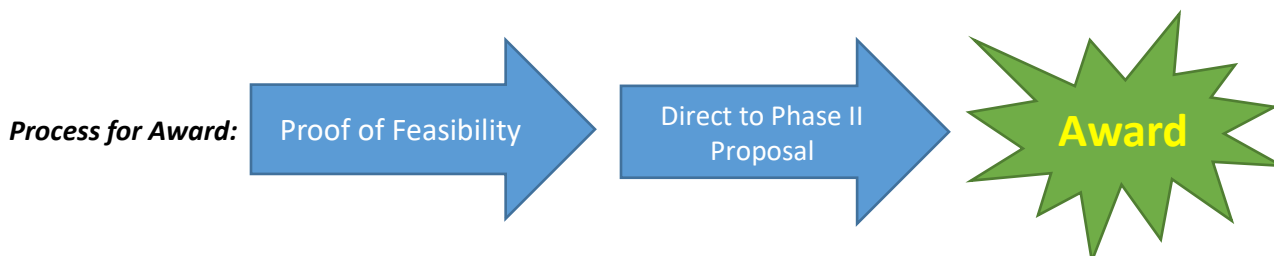
- Starts at Phase II (i.e. Direct to Phase II) and only those companies that can prove their existing non-SBIR/STTR funded technologies, concepts, or designs will be eligible to submit proposals
- Accelerated development schedule with initial prototype matching DON requirements delivery due within 3-6 months of award, with two (2) additional 3-6 month periods for testing and prototype refinement and potential for additional testing if determined necessary
- Firm-fixed-price payments based on achievement of pre-negotiated technical milestones eliminating the need for audits
- Awards to be made as Other Transaction Agreements (OTAs) versus standard contracts, grants, or cooperative agreements to allow for all SBIR Phases I/II/III in a single funding agreement including prototype of production for operational testing and evaluation
- Additional dedicated resources assigned to the pilot effort to accelerate all aspects of the program

Who is eligible to participate?

- For-profit business (if consortium, must be a legal entity or awarded to a single member on behalf of the consortium)
- Owned and operated in the US
- Less than 500 employees (NAICS does not apply) including all affiliates
- Must be performing a minimum of 50% of the research “in house”
- Must be the primary employer of the Principal Investigator (i.e. he/she cannot work full-time for someone else)
- All work must be performed in the US including subcontracts/consultants

Why should I participate?

- Open potential new markets with limited investment through:
 - Use of existing technology
 - Minimized proposal submission requirements
 - Significant opportunities for user feedback and product optimization
 - ADAPT has customer generating requirement virtually eliminating marketing requirements and costs while enabling the customer relationship from the start
- New SBIR Data Rights rules will allow the small business to keep the rights in data and software developed under the award for 20 years from date of award of the funding agreement preventing disclosure outside the Government without permission and insuring market share



For more info go to: www.navysbir.com or <https://sbir.defensebusiness.org/topics/instructions>