



### Welcome



Funded through the Office of Naval Research, the Navy SBIR Transition Program (Navy STP) was created to get more innovative SBIR/STTR technology into the hands of Sailors and Marines as quickly as possible. We have pursued our mission to mentor and coach small businesses to guide them to find a path to transition. Established over 20 years ago, Navy STP is now an integral part of the U.S. Navy's transition ecosystem and continues to have an outsize impact on cohort members' ability to achieve a transition: Navy STP participating small businesses achieve a 68 percent greater likelihood of transitioning their technology than those that do not participate.

Each spring we welcome a new cohort of small businesses to our yearlong program, providing participating small

businesses with the tools to make the right connections to improve their chances of transition. The Navy STP year is a whirlwind, straight from kickoff into educational webinars, creating marketing materials, one-on-one coaching and mentoring, tech talk recording, Navy STP Connect, and our showcases. In 2022-23 we coached 116 companies with 138 technologies, supporting their growth by providing directed market research and opportunities to connect with acquisition personnel.

As we've worked with small businesses developing innovative technologies, we've done some innovating ourselves. We added two new Navy STP services this year: Navy STP Connect and technical interchange meetings (TIMs) with Navy primes. Both offer our small businesses more opportunities to meet with decision makers who can transition innovative technology into the hands of our most important customer: the warfighter.

Thank you for reading this report to see for yourself how effective our program is. I hope you share my enthusiasm for the work done by Navy STP to help small businesses transition their Navy SBIR/STTR technologies. Next, please visit the Navy STP Virtual Transition Marketplace at <a href="https://vtm.navyfst.com/">https://vtm.navyfst.com/</a> to see what our small business participants have to offer our Sailors and Marines, other services and government agencies, and the commercial sector.

Sincerely.

. Steve Sullivan

Navy STP Program Manager

## The SBIR/STTR Program



The Small Business Innovation Research (SBIR) program was established in 1982 by the Small Business Innovation Development Act. The highly competitive SBIR and Small Business Technology Transfer (STTR) programs encourage domestic small businesses to engage in federal research/research and development (R/R&D) with potential for commercialization and government use. The SBIR/STTR program is the primary vehicle through which the federal government funds small technology companies to perform R&D projects. The programs are among the largest sources of non-dilutive early-stage capital for technology commercialization in the United States. These programs are coordinated by the Small Business Administration and intend to help select small businesses conduct research and development. Funding takes the form of contracts within 11 federal agencies, including the

Navy, and has three phases of funding.

The mission of the SBIR/STTR programs is to support scientific excellence and technological innovation through the investment of federal research funds in critical American priorities to build a strong national economy.

The program's goals are to:

- Stimulate technological innovation.
- Meet federal research and development needs.
- Foster and encourage participation in innovation and entrepreneurship by women and socially or economically disadvantaged persons.
- Increase private-sector commercialization of innovations derived from federal research and development funding.

In addition, the STTR program aims to foster technology transfer through cooperative R&D between small businesses and research institutions.

The Navy SBIR program focuses on supporting small businesses in developing innovative solutions that can enhance operational capabilities, improve efficiency, and address Navy-specific needs and requirements. The Navy has participated since the inception of both



#### The SBIR/STTR Program...Continued

programs. The Navy SBIR/STTR programs are led by Robert Smith in the Office of Naval Research NavalX Accelerator Department. Eight Navy System Commands participate in the Navy's SBIR/STTR programs: Naval Sea Systems Command (NAVSEA), Naval Air Systems Command (NAVAIR), Office of Naval Research (ONR), Marine Corps Systems Command (MCSC), Naval Information Warfare Systems Command (NAVWAR), Naval Supply Systems Command (NAVSUP), Naval Facilities Engineering Systems Command (NAVFAC), and Strategic Systems Programs (SSP).

The Department of Navy has the best transition rates within the Department of Defense, including over \$1 billion in fiscal year 2022 alone. From 2015 through 2019, small businesses that participated in Navy STP had a 68% greater likelihood of transitioning their SBIR/STTR technologies within the Navy and a 63% greater likelihood of transitioning within the DoD than the small businesses that did not participate.

"It's hard to identify the 'best' part of Navy STP because it has several incredibly valuable features. The webinars provide useful insights into the SBIR program and helpful instructions for completing the STP deliverables. The support in development of the presentation and shepherding through the PAO process provide an extremely valuable resource to market the new technology. And the market research report identified numerous points of contact within DoD and industry that we have not previously met. But possibly the best part may be the STP Connect virtual event that makes it easy to schedule and conduct meetings with various program offices within the Navy, as well as other DoD agencies and industry big prime contractors. It's been a great way to engage with potential customers. Of course, successful STP Connect meetings are a result of the marketing skills and materials built up through the course of the STP webinars and deliverables."

James Morrison, McQ Inc.



## The Navy SBIR Transition Program

Funded by the Office of Naval Research NavalX Accelerator Department, the Navy SBIR Transition Program (Navy STP) is a specialized initiative within the U.S. Navy that supports the transition of innovative technologies developed by small businesses from the research and development (R&D) phase to practical use within the Navy. For over 23 years, the Navy STP has been the transition program connecting Navy SBIR/STTR-funded technologies with warfighters, government acquisition and technical personnel, prime contractors, system integrators, and other potential partners and collaborators.

Small businesses with active Navy SBIR/STTR Phase II contracts are invited to participate in the Navy STP, generally in the first or second year of their Phase II. In the 2022-23 cohort there were 138 projects in the program.



The Navy STP assists participating small businesses in navigating the transition process. With the ultimate goal of helping participants transition their Navy SBIR/STTR technology, the program provides a range of resources and support. The Navy STP undertakes various tasks to aid small businesses in their transition, including:

- Collaborate: Small businesses participating in the program receive support to refine their message and build targeted marketing materials and find markets within and beyond the Navy.
- Educate: Webinars and guides on the government acquisition environment and policies are available to participants.
- Research: Market researchers produce in-depth targeted reports for each technology.
- Mentor: Participants receive mentoring and coaching on government and prime contractor relationships from transition experts.



#### The Navy SBIR Transition Program...Continued

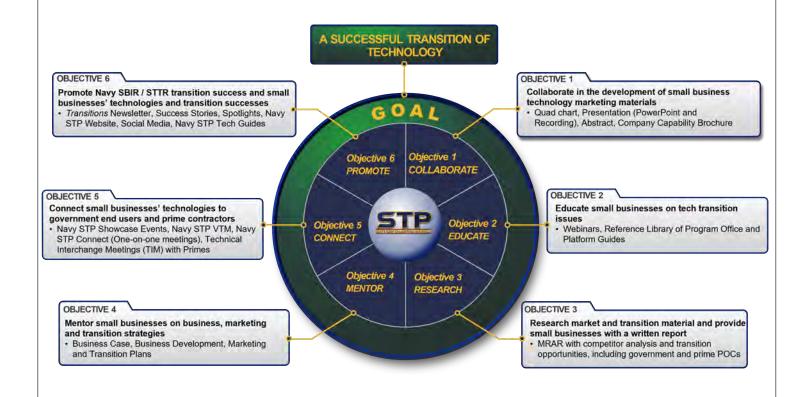
 Connect: The program facilitates connections and partnerships between small businesses and Navy stakeholders. It better enables small businesses to engage with Navy program offices, acquisition personnel, and end-users to explore collaboration opportunities and align their innovations with Navy requirements.

"Navy STP is the most valuable resource available to small business defense contractors, possibly as valuable as the SBIR program itself. Whereas SBIR gives you the funding and customer input, Navy STP gives you the necessary tools to sell to that customer and make a sustainable business out of it, and often a thriving one."

Dr. Seth Kessler, Metis Design Corporation

The Navy STP may help participating small businesses access testing opportunities through the Navy SBIR Experimentation Cell (DoN-SEC) for evaluating the performance and effectiveness of technologies in relevant operational environments.

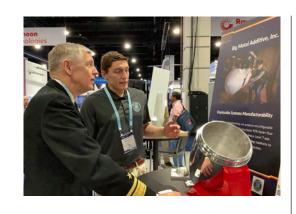
 Promote: Tech Talks, news from companies and various articles are published to help increase awareness of Navy STP participants. The Navy STP Virtual Transition Marketplace provides information about all Navy STP participants' technologies since 2015.





## **Navy STP Innovative Technology Showcase Events**

Navy STP Innovative Technology Showcase events promote technologies from companies participating in the program. Navy STP Showcases connect program participants with government and industry personnel through one-on-one meetings, on-demand Tech Talks, and an enhanced online presence via the Virtual Transition Marketplace (Navy STP VTM). They also provide an opportunity for small businesses to collaborate with one another.



The Navy STP sponsored three showcase events for the 2022-23 cohort. This included two tradeshow events, WEST 2023 and Sea-Air-Space 2023, where 72 companies were provided floor space as part of the Navy STP showcase booths. Additionally, the program teamed up with the Naval Air Systems Command (NAVAIR) and the Naval Sea Systems Command (NAVSEA) to sponsor a SYSCOM Showcase, which provided 55 companies with tabletop space as well as a robust program of knowledgeable guest speakers from the Navy transition ecosystem.

This year the Navy STP Connect platform also launched, providing Navy STP participants the opportunity to discuss their innovative technologies with government and industry personnel through direct virtual one-on-one meetings. For this cohort, 43 government personnel and 25 employees from primes registered for Navy STP Connect, and 54 meetings were held successfully.











## **Prime Collaboration Opportunities**

The ultimate goal of Navy STP is to support our participating small businesses to transition

their technology to a followon Phase III contract to deliver
warfighting capability. That Phase
III contract could come from a
Navy program office or a defense
prime contractor. With this end in
mind, Navy STP added a prime
liaison role to the program this
year to work with defense prime
contractors to understand their
requirements and the capability



gaps that must be solved to increase warfighting capability or reduce sustainment cost on current program of record contracts and to address market adjacency requirements to meet future requirements. The prime liaison works to match Navy STP small businesses' innovative technologies with prime requirements to deliver warfighting capability to the Navy.

Navy STP uses several different methods to deepen the relationships between Navy STP and primes, including in-person meetings, leadership team teleconferences and larger technical interchange meetings (TIMs). Navy STP conducted 32 meetings with primes supporting the 2022-2023 cohort, including several TIMs with participating small businesses briefing multiple business units of large prime contractors.

Primes that supported the 2022-2023 cohort include:

- Lockheed Martin Corporation
- The Boeing Company
- Raytheon Technologies
- Northrop Grumman
- BAE Systems
- General Dynamics
- L3Harris Technologies
- Huntington Ingalls Industries

The Navy STP also connects participants to testing opportunities. The Navy SBIR

"Working with the Navy STP through Don Williamson as the prime liaison has been very positive for the relationship between Lockheed Martin and the Navy. Through working with Don, the Navy has a better sense of the technologies we are looking for and has brought some excellent high-tech firms to our attention through the technical interchange meeting which we hosted together."

Orysia Buchan, Lockheed Martin Government Programs
Program Manager

Experimentation Cell (DoN-SEC) worked with 63 Navy STP small business participants to ensure their technology had access to testing opportunities.



## **Coaching and Mentoring**

The Navy STP provides each participating project a dedicated business consultant. Each business consultant has vast experience—typically over 20 years—within the defense industrial base.

Business consultants assist the small businesses by:

- Assisting in the development of targeted marketing materials
- Identifying leads for potential transition opportunities
- Coaching and mentoring on government and prime contractor relationships
- Instructing on the government acquisition environment and policies

Business consultants work with each company to develop an abstract, quad chart, and a recorded

"We got a lot of programmatic help with the marketing brochures, the Tech Talk video, putting everything into a presentable format to help us bring our message across, bringing all our information together and making it concise and presentable to make it easier to understand for people who may not be so familiar with the technology."

Philipp Borchard, DYMENSO

Tech Talk presentation which are then approved through the Navy's Public Affairs Office (PAO) for Distribution A release.

In 2022-23, business consultants provided thousands of mentoring and coaching sessions resulting in over 3000 transition opportunities and leads for the small businesses, made over 700 introductions to

potential government and prime customers, helped arrange over 500 meetings, assisted 31 small businesses in qualifying as a prime supplier, and assisted with development of Transition Readiness Plans and Technology Transition Plans produced by the small businesses.

Additionally, the program provided 18 educational webinars throughout the year to educate cohort members about marketing their technologies and identifying transition opportunities.

"The Navy STP helps us to match make. It helps connect us to other potential customers. We've already benefitted a lot because they've helped us to articulate and communicate the capability in a way that is understandable by the warfighter. The Navy STP is helping us a lot in that regard."

Perakath Benjamin, Knowledge Based Systems, Inc.



### **Market Research**

Market Research Analysis Reports (MRARs) are a key source of information for small businesses participating in the Navy STP. Market researchers work with the business consultants mentoring the small businesses in the program to develop an MRAR for each participating technology. These reports are designed to help small businesses gain insight into target markets

and transition opportunities. On average the market researchers identified 18 actionable transition opportunities with 38 points of contact in the MRARs prepared for the 2022-23 cohort. Market researchers also prepare and update over 100 guides on DoD program offices and platforms each year for

"The MRAR has a lot of contact information explaining which program might be suitable for our technology, so we have been able to reach out to those program managers."

Hoa Lam, DE Technologies, Inc.

program participants. This year the team added five new informational guides.

MRARs contain a wealth of useful information such as points of contact within government offices, transition opportunities with targeted platforms, and analysis and recommendations for transition. The reports also contain information on current competitors, business development initiatives and additional opportunities to find other end users. These documents are designed to continue to assist the small business long after its participation in the Navy STP.

Most market researchers on the Navy STP team have a master's degree in library science or a related field.

"Navy STP has done a fantastic job. All the other agencies don't do this. You're on your own. What the Navy does gets you to the last mile. The last mile is specific customers that need this. Navy STP does a market analysis for you. They help identify where this could go. They try to lay out the road map to the Navy and then they'll extend it to Army or Air Force where they have other contacts. Again it's that last mile, trying to get there. It helps a lot and it's a thousand times more than any other agency does with their SBIR programs."

Tim Lewis, Gloyer-Taylor Laboratories Inc.



### **Promotion**

Promotion for the Navy STP cohort members begins at the start of the program and builds upon itself throughout the year and beyond. The Navy STP uses the small businesses' PAO-approved products to develop Tech Guides to distribute to DoN leadership, Navy SYSCOMs and potential customers such as prime integrators prior to the Navy STP Innovative Technology Showcase events.

The program also promotes Navy transition success through the publication of the *Transitions* newsletter, which comes out three times a year.

One important metric for success Congress looks at for the SBIR/STTR programs is return on investment (ROI). Success Stories concentrating on ROI and the benefit the Navy receives from these technologies are produced monthly. The stories showcase how and why the SBIR and STTR programs are making the U.S. Navy stronger and demonstrate that the programs work.

Below are links to some of the Navy's 2022-23 Success Stories.

Company	Topic	SBIR Investment	Phase III Award	URL
Logos Technologies LLC	SB072- 019	\$1,065,073	\$61,700,000	https://www.navysbir.com/ success/Logos-Technologies23. pdf
MI Technical Solutions, Inc.	N121-092	\$79,877	\$250,000,000	https://www.navysbir.com/ success/MI-Tech-23.pdf
Signal Systems Corporation	N093-168, N101-005, N04-007	\$899,895	\$13,328,597	https://www.navysbir.com/ success/Sigsys-23a.pdf
Sedna Digital Solutions	N05-059	\$2,848,114	\$30,714,438	https://www.navysbir.com/ success/Sedna22.pdf
SimVentions Inc.	N05-053, N102-147	\$5,698,887	\$11,488,349	https://www.navysbir.com/ success/SimVention22.pdf
3 Phoenix (now Ultra)	N121-076	\$899,964	\$63,834,740	https://www.navysbir.com/ success/3Phoenix Ultra-22.pdf



#### **Promotion...Continued**

Navy STP Spotlight articles written throughout the year focus on Navy SBIR/STTR technology success from the small business's point of view. Below are links to some of the Navy's 2022-23 Spotlight articles.

Company	Title	URL
Hy-Tek Manufacturing Co.	Winning Solutions: Hy-Tek Manufacturing Leverages SBIR to Evolve its Game-Changing Hardware Line of Products for the U.S. Navy and Others	https://www.navysbir.com/success/ SPT-Hy-Tek mfg23.pdf
La Jolla Logic, Inc	La Jolla Logic Uses Artificial Intelligence and Machine Learning to Identify Network Threats	https://www.navysbir.com/success/ SPT-LJL-23.pdf
Texas Research Institute Austin, Inc	TRI Austin: Helping the Navy Achieve Longevity for Subs through a Novel Coating Process	https://www.navysbir.com/success/ SPT-TRI-Austin23.pdf
Advanced Cooling Technologies, Inc. (ACT)	ACT Transitions Cooling Technology during SBIR Phase II	https://www.navysbir.com/success/ SPT-ACT-22.pdf
ASSETT	ASSETT: A Modern Success Story, Built on SBIR	https://www.navysbir.com/success/ SPT-Assett-22.pdf
Barron Associates Inc.	Turbulence Recognition Helps UAV Pilots	https://www.navysbir.com/success/ SPT-Barron-22.pdf
Continuous Solutions	Continuous Solutions Advances Navy Technology with BIRD Foundation Award	https://www.navysbir.com/success/ SPT-Continuous-Solutions-22.pdf



#### **Promotion...Continued**

All these publications are promoted through the Navy SBIR website as well as Navy STP's social media platforms. Through its social media accounts Navy STP connects and interacts

"Thank you for your work to recognize RDA, an SDi Company's efforts to assist the Navy in their ASW mission. It has been a privilege to be a part of this talented and dedicated team. We realize the Success Story article took a significant amount of time on your parts, time from busy and often overloaded schedules. We are grateful. And we look forward to continuing to work with and support our Navy sponsors."

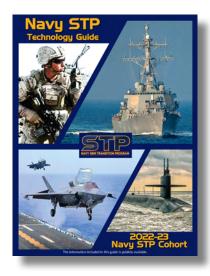
Jon E. Dionne, SDi

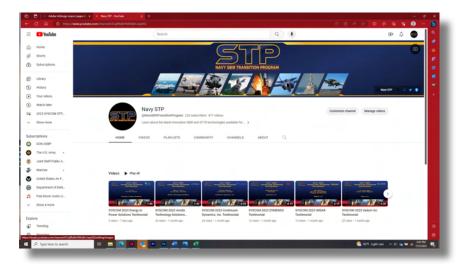
with government and prime decision makers and the small businesses in our program, using social media accounts on LinkedIn, Twitter and YouTube to share military and industry news relevant to small businesses. Navy STP also promotes content from participating

companies to expand their exposure to potential customers. Navy STP LinkedIn followers increased by 300% in the 2022-23 cohort year.

















# **Virtual Transition Marketplace (Navy STP VTM)**

With Navy STP assistance, 2022-23 cohort participants produced 138 sets of professional and high quality marketing materials, available on the Navy STP Virtual Transition Marketplace (Navy STP VTM). Navy STP business consultants shepherded these materials through the Navy's Public Affairs Office review process to create Distribution A marketing materials that can be used for any audience.

The Navy STP VTM is the Navy's premier small business technology showcase. Almost 1000 Navy STP Navy-funded technologies are available on the site to help solve technical problems.

Each entry contains a technology abstract, quad chart, company capability brochure, and ways to contact the small business developing the technology. Recent entries also include a recording of the company's Tech Talk

"We did review some of the small businesses of interest that you provided to our team and have added some of them into our tech scouting pipeline while also finding a few companies we are continuing to have discussions with based on the VTM."

Jim Becker, VP Northrop Grumman

presentation. This year's Tech Talks were viewed an average of 37 times.

To explore these innovative Phase II technologies, go to the Navy STP VTM at: <a href="https://vtm.navyfst.com/">https://vtm.navyfst.com/</a>.

"The thing that I find really good about the Navy STP is the opportunity to list all of your things on one website where everybody can come and see. It's almost like Amazon: Everybody can go shopping there so I think that's really amazing. Having all of our briefs presented, all of our materials there, it's a one-stop-shop where everybody can come and look. When you get into acquisition it's really cumbersome and one organization may be doing something and the other doesn't even know that they're doing it. Oftentimes you have redundant things going on at the same time and so it kind of helps save money as well as open opportunities to make sure that other organizations can be aware of something that's ongoing with one organization but maybe needed in their own."

Robert Lara, Andro Computational Solutions LLC



## Navy STP 2022-23 Cohort

The following innovative Phase II companies completed the Navy STP in the spring of 2023. The companies are listed by SYSCOM in alphabetical order, under Office of the Secretary of Defense Communities of Interest (CoI) categories most appropriate to their technology. Corporate information and Tech Talks, technology quad charts, abstracts, thumbnail descriptions, and company capability brochures are available through the Navy STP VTM online database of innovative Phase II SBIR/STTR technologies at <a href="https://vtm.navyfst.com/">https://vtm.navyfst.com/</a>.

	Navy SBIR Tran	sition Pro	gram (Na	vy STP)	Participants			
	Company / Topic Title	Topic #	POC	Phone	POC Email	Showcase Event		
ics		1	NAVAIR			Lvoiit		
Electronics	MaXentric Technologies LLC	N192-090	Per Johansson	858-531-5572	pjohansson@maxen- tric.com	WEST 2023		
	Modern Forward Error Correction (FEC) and Au	ıtomatic Repeat Re	quest (ARQ) Algorit	thms for Tactical				
ncec		N	IAVSEA		ī	lo 44 0		
Advanced	Novaa Ltd	N201-029	Rob Russell	N/A	rob@novaarf.com	Sea-Air-Space 2023		
	Affordable Radar Antenna with Electronic Eleva		1					
	Envistacom, LLC	A16-032	AVWAR  Howard  Jetmundsen	678-517-5354	hjetmundsen@envista- com.com	SYSCOM Showcase		
	Innovative X-Band Antenna Architecture for BF	Т 3						
			ONR	1	haaman hanaru@amail	ı		
	Ryalinks LLC	N204-A02	Hooman Honary	949-981-0481	hooman.honary@gmail. com	WEST 2023		
	Digital Logistics - Al Enabled Sensor Logistics I	Network (AIESLN)		,		I 0/0001		
	Systems Visions LLC	N20A-T021	Mark Adams	334-740-7381	mark@sysvis.com	SYSCOM Showcase		
	Hybrid Packaging of Cryogenic Electronics and Photonic Technologies							
	IEDUC Technologies Inc	N201 070	SSP Charless Face	256-319-2026	stephen.fox@ierustech.	WEST 2022		
	IERUS Technologies, Inc.	N201-079	Stephen Fox	x423	com	WEST 2023		
	Extremely Accurate Star Tracker  NAVAIR							
Platforms	BluEyeQ LLC	N202-105	Kent Colling	434-258-5296	kcolling@blueyeq.com	SYSCOM Showcase		
Air P	Digital Twin Technologies to Improve Mission R	eadiness and Susta	ainment					
	Dayton T. Brown, Inc.	N171-027	William Bradshaw	516-658-0221	wbradshaw@dtb.com	Sea-Air-Space 2023		
	Innovative Approach to Full Scale Fatigue Testi	ng using Hybrid Me	thodologies					
	DE Technologies, Inc.	N19B-T031	Hoa Lam	610-337-2800 x157	lam@detk.com	SYSCOM Showcase		
	Innovations in Production of Rotorcraft Airframe	Components using	g Advanced 3D Brai	iding				
	Global Strategic Solutions LLC	A16-090	Charles Godwin	712-304-4099	charlesgodwin@gssllc. net	Sea-Air-Space 2023		
	Flexible Integrated Intelligent Network (FIIN) for	Prognostics Health	n Management (PHI	M) Systems				
	Hydronalix, Inc.	N201-X01	Paige Day	520-266-6554	paige.day@hydronalix. com	2023		
	ADAPT - Advanced, Agile Manufacturing of Limand Disaster Relief (HADR) Operations	ited-Production Sw	varming Unmanned	Systems (UxS) t	to Support Humanitarian	Assistance		



	Company / Topic Title	Topic #	POC	Phone	POC Email	Showcase Event
rms	Stottler Henke Associates, Inc.	N201-021	Jeremy Ludwig	541-515-1851	ludwig@stottlerhenke. com	Sea-Air-Space 2023
Platforms	Cargo Handling Software for Navy and Marine A	Aircraft				
Air P	TDA Research, Inc.	N181-019	Lauryn Baranowski	303-261-1167	lbaranowski@tda.com	SYSCOM Showcase
	Innovative Material (and Application Method) for	a Hydrophobic/Ole	ophobic Coating to	an Aluminum-B	odied Heat Exchanger	
		N	AVSEA			
	American Maglev Technology of Florida, Inc.	N201-023	Jordan Morris	478-454-7075	jmorris@ameri- can-maglev.com	SYSCOM Showcase
	Alternate Sled Track Braking Mechanism					
			ONR		torry handricks @ave at	ICaa Air Cnaaa
	Exo-Atmospheric Technologies, LLC	N202-129	Terry Hendricks	414-243-9443	terry.hendricks@exo-at. com	2023
	Nosetip Ablation Sensor and Telemetry Interfac	e Unit for Hyperson	ic Vehicle Thermal	Protection Syste	ms	
ymo		N	IAVAIR	i		
Autonomy	ANDRO Computational Solutions, LLC	N192-062	Jithin Jagannath	315-334-1163	jjagannath@androcs. com	SYSCOM Showcase
Ā	Autonomous Unmanned Aerial Vehicle (UAV) Fl	ight Without Superv	isory Control			
	Overlab LLC	N201-019	Kevin Murray	703-899-1842	kevin.murray@theover- lab.com	Sea-Air-Space 2023
	Spatial Data Comparison for Markerless Augme	nted Reality (AR) A	nchoring			
	Signal Systems Corporation	N202-091	Thomas Murray	410-987-1552 x110	tmurray@signalsystem- scorp.com	Sea-Air-Space 2023
	Artificial Intelligence for Anti-Submarine Warfare	e Training	L	<u> </u>		
	Soar Technology, Inc.	N193-141	John Sauter	734-887-7642	john.sauter@soartech. com	SYSCOM Showcase
	Resilient Autonomous Subsystems for Unmanne	ed Air Systems (UA	S)			
	Weather Gage Technologies, LLC	N193-141	David Scheidt	410-271-2855	dscheidt@weathergag- etech.com	SYSCOM Showcase
	Resilient Autonomous Subsystems for Unmanne	ed Air Systems (UA	S)			
		N	AVSEA			
	Daniel H. Wagner Associates, Incorporated	N192-117	Reynolds Monach	757-727-7700	reynolds@va.wagner. com	SYSCOM Showcase
	Acoustic Counter-Detection Risk Management (	ACDRM) Evolution	ary Machine Learnir	ng (EML)		
			ONR			
	Dynamic Dimension Technologies	N181-077	Karl Leodler	703-963-2204	kleodler@dynamicdi- mensiontechnologies. com	Sea-Air-Space 2023
	Surf Zone Simulation for Autonomous Amphibio	us Vehicles				
	Hydronalix, Inc.	N102-182	Paige Day	520-266-6554	paige.day@hydronalix. com	Sea-Air-Space 2023
	Compact, Lightweight Autonomous Underwater	Vehicle (AUV) with	Robust Navigation	and Range for F		
	Machina Cognita Technologies, Inc	N201-077	Jonathan Day	703-597-9686	jonathan.day@machi- nacognita.com	WEST 2023
	Machine Clustered and Labeled Decision Tracks	s Derived from Al-e		gnition		
space			ONR			
Battlespace Environments	WindBorne Systems Inc.	AF193-CSO1	John Dean	518-728-2953	john@windbornesys- tems.com	WEST 2023
п	Open Call for Innovative Defense-Related Dual- Materials/Processes	Purpose Technolog	ies/Solutions with a	Clear Air Force	Stakeholder Need Tech	nology Area:



	Company / Topic Title	Topic #	POC	Phone	POC Email	Showcase Event			
Ω			MCSC			ZVOII			
Biomedical (ASBREM)	TDA Research, Inc.	N142-087	Matt Cates	N/A	mcates@tda.com	SYSCOM Showcase			
dical (	Expeditionary Portable Oxygen Generation System								
эшс			NAVAIR						
<u>:</u>	Paxauris LLC	N201-005	Anthony Dietz	602-396-8566	tony.dietz@paxauris. com	SYSCOM Showcase			
	Wireless In-Ear Sensors for Warfighter Monitori	ng							
			ONR						
	Consensus Networks	N204-A02	Nathan Miller	410-562-2617	nmiller@consensusnet- works.com	Sea-Air-Space 2023			
	Digital Logistics								
	TDA Research, Inc.	NX19-005	David Eisenberg	610-737-9157	deisenberg@tda.com	SYSCOM Showcase			
	Cool Suits								
(C4I)			NAVAIR						
& Intelligence <b>(C4I)</b>	Fuse Integration, Inc.	N202-092	Joseph Wagner	609-577-7032	joe.wagner@fuseinte- gration.com	Sea-Air-Space 2023			
ellig	Small Space, Weight, and Power (SWaP) Multile	evel Security Cros	s-Domain Solution						
& In	Innovative Defense Technologies	N191-020	Apostolos Topalis	856-533-0259	atopalis@idtus.com	WEST 2023			
uters,	Target Identification Interrogation Data Stream	Analytics System							
Compu	Pareto Frontier, LLC	N201-018	Sofia Jurgensen	978-496-7211	sofia@pareto-frontier. com	SYSCOM Showcase			
ons, (	Dynamic Digital Spatial Nulling Algorithms for Tactical Data Links								
nand, Control, Communications, Computers,	Scientific Systems Company, Inc.	N192-088	Joseph Jackson	617-957-7709	jjackson@ssci.com	Sea-Air-Space 2023			
nuuc	Collision Avoidance System for Operations in Dense Airspace Environment								
ol, Cc	NAVSEA								
ontra	Calabazas Creek Research, Inc.	N20A-T015	R. Lawrence Ives	650-312-9575	rli@calcreek.com	WEST 2023			
nd, C	Compact and Efficient Magnetron Source for Co	ontinuous Wave M	icrowave Power Ger	neration					
Comma	Colorado Engineering Inc.	N201-032	Richard Bayley	719-388-8582	richard.bayley@colora- doengineering.com	SYSCOM Showcase			
ပိ	High-Efficiency Wideband Linear Power Amplifi	er							
	Daniel H. Wagner Associates, Incorporated	N161-004	Reynolds Monach	757-727-7700	reynolds@va.wagner. com	Sea-Air-Space 2023			
	Mine Countermeasures (MCM) Artificial Intellige	ence (AI) Risk Red	uction (MAIR)	,					
	FIRST RF Corporation	N201-065	Dean Paschen	720-579-2636	dpaschen@firstrf.com	WEST 2023			
	Element-Level Digital Communications Array		1	1	ı	L CVCCOM			
	Innovative Defense Technologies	N181-031	Alexander Young	860-575-3857	ayoung@idtus.com	SYSCOM Showcase			
	AEGIS Combat System Optimization through A	dvanced Modeling	of Software-Only C	hanges					
	Makai Ocean Engineering, Inc.	N192-109	Hermann Kugeler	N/A	hermann.kugeler@ makai.com	WEST 2023			
	Undersea Sensor Network Performance Modeli	ng and Cost Tool	1 = 1						
	Mayachitra, Inc.	N20A-T007	Tajuddin Manhar Mohammed	805-568-8901	mohammed@mayachi- tra.com	WEST 2023			
	Cross Platform Reinforcement and Transfer Lea	arning for Periscop	e Imagery						
	McCormick Stevenson Corp.	N192-102	Matt Montgomery	727-735-9633	matt.montgomery@ mccst.com	WEST 2023			
	Blind Mating Connection for 19-inch Electronic	Industries Alliance	Racks in AEGIS Co	mputing Infrastr	ucture				



	Company / Topic Title	Topic #	POC	Phone	POC Email	Showcase Event		
(C4I)	Physical Sciences Inc.	N141-053	Christopher Gittins	978-689-0003	cgittins@psicorp.com	WEST 2023		
۳	Compact High Speed Signal Processor							
		N	AVWAR					
	Caliola Engineering LLC	N204-A04	Ryan Hackbarth	920-379-9096	ryan.hackbarth@ caliola.com	Sea-Air-Space 2023		
	Rapid Reconstitution of Communications and C	ompact Hardware S	Solutions					
	Physical Sciences Inc.	N204-A04	Alex Moerlein	617-872-4983	amoerlein@psicorp. com	Sea-Air-Space 2023		
	Rapid Reconstitution of Communications and C	ompact Hardware S	Solutions			'		
			SSP					
	Innoveering, LLC	N192-135	George Papadopoulos	N/A	george.papadopoulos@ innoveering.net	Sea-Air-Space 2023		
	Autonomous Flight Termination for Use in Subn	narine Launched Mi			5			
Cyber		N	AVSEA					
Ó	Amida Technology Solutions, Inc.	N171-054	Peter Levin	617-921-0471	peter@amida.com	SYSCOM Showcase		
	Cyber Threat Insertion and Evaluation Technology	ogy for Navy Ship C	ontrol Systems					
(EW)		1	IAVAIR					
Electronic Warfare (EW)	4S Silversword Software and Services, LLC	N202-104	William Ziegler	N/A	ziegler@4s-llc.com	Sea-Air-Space 2023		
yic W	Time and Phase Synchronization of Radio Freq	uency (RF) Sources	s across Multiple Ui	nmanned Aerial	System/Vehicle (UAS/U	AV) Platforms		
lectron	Continuum Dynamics, Inc.	N93-282	Robert McKillip	609-538-0444	bob@continuum-dy- namics.com	SYSCOM Showcase		
ш	Sensors for Icing Avoidance, Detection and Accretion Measurement							
	GIRD Systems, Inc.	N192-078	James Caffery	513-281-2900 x103	jcaffery@girdsystems.	Sea-Air-Space 2023		
	Network Retention During Jamming Mission							
	Metamagnetics, Inc.	N192-078	Reena Dahle	781-562-0756	rdahle@mtmgx.com	WEST 2023		
	Network Retention During Jamming Mission					SYSCOM		
	Pendar Technologies, LLC	N192-053	Christian Pfluegl	N/A	pfluegl@pendar.com	Showcase		
	Quantum Cascade Lasers Manufacturing 10X (	Cost Reduction		1010 041 0041	Later the state of	L 6)/600M		
	Vadum Inc.	N193-143	David Padgett	919-341-8241 x118	david.padgett@vad- uminc.com	SYSCOM Showcase		
	Defeating Cognitive Sensors							
		N	AVSEA			CVCCOM		
	Dymenso LLC	N20A-T013	Philipp Borchard	415-255-8724	pborchard@dymenso. com	SYSCOM Showcase		
	Precision Alignment Techniques for Affordable	Manufacture of Milli	meter Wave Vacuu	m Devices		10 41 0		
	SimVentions, Inc.	N191-018	Gail Brooks	540-370-8424	gailbrooks@simven- tions.com	Sea-Air-Space 2023		
	Automated Event Logging for Improved Electron	nic Warfare Operati	ons		·			
	TIPD, LLC	N19A-T009		202-853-6008	The second secon	SYSCOM Showcase		
	3-Band PicoSecond High Energy Compact (SW Development	/aP) Laser System f	for Marine Wave Bo	oundary Layer A	lmospheric Characteriza	tion Instrument		
		N	AVWAR					
	Adaptive Dynamics, Inc.	N201-074	Jason Sanders	858-705-2781	jason.sanders@tran- sientplasmasystems.	SYSCOM Showcase		
	Wideband Radio Local Interference Optimization	n Techniques			Com	1 11111111		
			ONR		brandan@adanthia	CVCCOM		
	Transient Plasma Systems	N112-170	Brandon Zeidler	858-705-2781	brandon@adaptive-dy- namics.com	SYSCOM Showcase		
	High Power Microwave (HPM) Waveform-enhan	ncing Sub-nanoseco	ond Semiconductor	Pulse Sharpene	er			



	Company / Topic Title	Topic #	POC	Phone	POC Email	Showcase Event		
Power (E&PT)		1	NAVAIR					
sy & Pov gies (Ε&	MaxPower, Inc. Long Endurance, High Power Battery	N08-143	Ian Kowalczyk	215-256-4575 x102	ian.kowalczyk@max- powerinc.com	Sea-Air-Space 2023		
Energy & Technologies (	Long Endurance, High Power Battery							
Tech			IAVSEA		nyahzarate@continuou-	SYSCOM		
	Continuous Solutions LLC	N16A-T012	Nyah Zarate	971-280-7008	solutions.com	Showcase		
	Medium Voltage Direct Current (MVDC) Ground	ding System						
			ONR	ı		0 4 0		
	Carver Scientific, Inc.	N192-133	Ritchie Priddy	225-245-0004	rpriddy@carversci.com	Sea-Air-Space 2023		
	Advanced Non-Electrochemical Energy Storage	9						
	VISHWA ROBOTICS	N192-133	Bhargav Gajjar	321-276-0380	INFO@VISHWARO- BOTICS.COM	SYSCOM Showcase		
	Advanced Non-Electrochemical Energy Storage	9						
ems		1	NAVAIR					
Engineered Resilient Systems	Simmetrix, Inc.	N20A-T004	Mark Beall	518-348-1639	mbeall@simmetrix.com	SYSCOM Showcase		
esilien	Hexahedral Dominant Auto-Mesh Generator		L		L	Chowada		
red Re		N	IAVSEA					
gineer	Karagozian and Case, Inc.	N201-053	Mark Weaver	818-844-1987	weaver@kcse.com	SYSCOM Showcase		
	Development of New Generation Earth Covered Magazine (ECM) Structure Design Using Composite Materials							
Platforms			MCSC		wperciballi@forceengi-	SYSCOM		
a Plat	Force Engineering, Inc.	N193-138	William Perciballi	602-684-5291	neering.com	Showcase		
nd Sea	Lightweight Run-flat Tire/Wheel Assemblies for					Sea-Air-Space		
Ground and	Luna Labs USA, LLC	N181-001	Jesse Kelly	434-220-2510	jesse.kelly@lunalabs.us	2023		
<u>G</u>	Advanced Sealant for Next-Generation Transpa		Life JAVSEA					
	Altron, Inc.	N19A-T012	Mike Gercken	703-472-4656	mgercken@altroninc.	WEST 2023		
	Unified Logging Architecture for Performance a	nd Cybersecurity M	I Ionitoring		com			
	Colorado Engineering Inc.	N141-053	Richard Bayley	719-388-8582	richard.bayley@colora-	WEST 2023		
	Compact High Speed Signal Processor		1 , , ,		doengineering.com			
	Trident Systems Incorporated	N192-103	Edward Baumann	703-267-6016	edward.baumann@ tridsys.com	WEST 2023		
	Field Serviceable Non-Acoustic Data Logging S	L Sensor Module for T	owed Arrays		tildsys.com	<u> </u>		
	33 3		AVWAR					
	Caliola Engineering LLC	N193-149	Newfel Seman	920-379-9096	newfel.seman@caliola. com	WEST 2023		
	Satellite Communications Antenna Pointing for	Positioning (SCAPI						
			ONR		paige.day@hydronalix.	Sea-Air-Space		
	Hydronalix, Inc.	NSF16-600	Paige Day	520-266-6554	com	2023		
	Small Business Technology Transfer Program F	Phase I (STTR) - De	ecember 2016 Subm	nission				



	Company / Topic Title	Topic #	POC	Phone	POC Email	Showcase Event		
Platforms	LBI, Inc.	NX19-002	Peter Legnos	860-857-4433	plegnos@lbicorp.com	SYSCOM Showcase		
a Platfe	On Demand Structures - Submarine Launch of	UUVs						
Ground and Sea	Reaction Systems, Inc.	N202-132	Sibylle Walter	443-629-0219	walter@rxnsys.com	SYSCOM Showcase		
nnd a	Novel Methods to Mitigate Heat Exchanger Fou	ling						
Gro	Spectral Energies, LLC	N20A-T020	Sukesh Roy	937-902-6546	sukesh.roy@spec- tralenergies.com	WEST 2023		
	Non-intrusive Diagnostics to Quantify Interaction	ns between High-speed	l Flows and Hydron	neteors	traienergies.com			
	Technology in Practice	NX19-003	lan Furlong	562-480-6406	ian.furlong@tip. systems	SYSCOM Showcase		
	Flow Conditioning for Improved Piping Arranger	nent			<u> </u>			
	United States Military Advanced Technologies	N202-130	Demetrios Papageorgiou	617-930-2908	demetri@usmat.us	SYSCOM Showcase		
	Cold-water Diving Wetsuit		. 0					
ems			/AIR	L 400 7E0 1000	ichnoouch@hono?	1		
Human Systems	BANC3, Inc.	N201-024	John Couch	609-759-1900 x213	johncouch@banc3. com	WEST 2023		
nman	Augmented Reality Headset for Maintainers				,			
Ĭ	Knowledge Based Systems, Inc.	N202-098	Byon Williams	979-260-5274	bwilliams@kbsi.com	WEST 2023		
	Voice Recognition to Support Assessment of Cr	oss Platform Situationa	l Awareness and D	ecision Making				
	Soar Technology, Inc.	N172-117	Amanda Bond	407-602-6112	amanda.bond@ soartech.com	SYSCOM Showcase		
	Mishap Awareness Scenarios and Training for (	Operational Readiness I	Responses		T			
	Systems Technology, Inc.	N192-071	David Klyde	310-679-2281	dklyde@systemstech. com	SYSCOM Showcase		
	Innovative Methods for Correlating Physiological Measures of Pilot Workload to Handling Qualities							
		NAV	'SEA	ı	radaua@nanaania	Coo Air		
	NanoSonic, Inc.	N202-130	Richard Claus	617-930-2908	roclaus@nanosonic. com	Sea-Air- Space 2023		
	Cold-water Diving Wetsuit							
sesses			/AIR		imorris@ameri-	Sea-Air-		
Proce	American Maglev Technology of Florida, Inc.	N192-100	Jordan Morris	478-454-7075		Space 2023		
ring	Passive Cooling for Aircraft Carrier Jet Blast De	, ,		937-431-5100				
Materials & Manufacturing Proc	Applied Optimization, Inc.	N162-083	Anil Chaudhary	x315	anil@appliedo.com	WEST 2023		
Manu	Rapid, Low Cost, High-quality Component Qual Additive Manufacturing Process Parameters	ification Using Multi-sca	aie, Muiti-pnysics A	naiyticai iooiset	for the Optimization of	Metal		
ls & l	Cornerstone Research Group, Inc.	N192-084	Benjamin Vining	937-320-1877	0, 01	WEST 2023		
ateria	Room Temperature Shelf-Life Pre-Impregnated	Carbon Fiber Fabric for	r use in Out-of-Auto	clave Aircraft R	•	Levecon		
Σ	Inovati	N07-122	Ralph Tapphorn	805-637-7040	rtapphorn@Inovati. com	SYSCOM Showcase		
	Method and Device for In-Service Repair of Ma	gnesium, Aluminum and		1	I françois changed	CVCCOM		
	IRflex Corporation	N19B-T028	Francois Chenard	434-483-4304	francois.chenard@ irflex.com	SYSCOM Showcase		
	Additive Manufacturing of Inorganic Transparen	t Materials for Advance	d Optics	1		CVCCOM		
	MRL Materials Resources LLC	N192-072	Daniel Satko	937-705-0892	dan.satko@icmrl.net	SYSCOM Showcase		
	Nondestructive Characterization of Microstructu	re and Grain Orientatio			I phooptoid@c=1	I Coo A!		
	OptiPro Systems LLC	N192-055	Patrick Bechtold	585-265-0160	pbechtold@optipro. com	Sea-Air- Space 2023		
	Method and Device for In-Service Repair of Ma	gnesium, Aluminum and	d High-Strength Ste	eel				



Company / Topic Title	Topic #	POC	Phone	POC Email	Showcas Event
	1	NAVAIR			
QuesTek Innovations LLC	N16A-T007	Abhinav Saboo	224-717-6831	asaboo@questek.com	SYSCON Showcas
Optimized High Performance Stainless Steel P	owder for Selective	Laser Melting Addit	ive Manufacturii	ng (AM)	
SenSigma LLC	N18A-T005	Joohyun Choi	734-369-4382	jchoi@sensigmallc.com	SYSCO Showcas
Innovative Processing Techniques for Additive	Manufacture of 700	0 Series Aluminum	Alloy Componer	nts	
TDA Research, Inc.	N192-057	Autumn Maruniak	714-270-6765	amaruniak@tda.com	SYSCO Showcas
Advanced Alternative Gun Lubricant		•		•	•
United Protective Technologies, LLC	N192-057	Jon Spear	210-730-2633	jspear@upt-usa.com	Sea-Air-Sp 2023
Advanced Alternative Gun Lubricant					
	١	IAVSEA			
MELD Manufacturing Corporation	NASAH5.02	Nanci Hardwick	540-951-3980 x4222	nanci.hardwick@meld- manufacturing.com	Sea-Air-Sp 2023
Integration of Evaluation of MELD					
Microsphere Material Solutions, LLC	N181-058	John Howard	240-780-8495	john@microspheresolu- tions.com	SYSCO Showca
Next Generation Buoyancy Material					
TDA Research, Inc.	N181-071	Freya Kugler	303-940-2326	fkugler@tda.com	SYSCO Showca
Eliminating Adverse Impact of Copper Contami	nation in Jet Propel	lant 5 (JP-5) Fuel			
Texas Research Institute Austin, Inc.	N111-042	Vince Newton	703-944-4763	vnewton@tri-austin. com	SYSCO Showca
Improved Accelerated Life Testing					
	•	ONR	ı		
Big Metal Additive, Inc.	N204-A03	Ty Stranger- Thorsen	303-981-1131	ty@bigmetaladditive. com	Sea-Air-Sp 2023
Deployable Systems Manufacturability	1		· I		Leveco
Composite Energy Technologies Inc.	N204-A03	Pat Enright	518-649-2384	pat.enright@usacet. com	SYSCO Showca
Deployable Systems Manufacturability	1				
Hydronalix, Inc.	N20A-T006	Paige Day	520-266-6554	paige.day@hydronalix. com	Sea-Air-Sp 2023
High Efficiency Propeller for Small Unmanned	X Systems (UxS)				
Supply Dynamics, LLC	N204-A02	Jared Daly	513-295-9719	jdaly@supplydynamics. com	Sea-Air-Sp 2023
Digital Logistics				55	
		SSP			
American Technical Coatings, Inc.	N191-026	Matt Raplenovich	216-215-7478	mraplenovich@atcma- terials.com	SYSCO Showcas
Antennas and Antenna Radomes with Extreme	Thermal Shock Re	sistance for Missile	Applications		
		IAVSEA			
A-P-T Research, Inc.	N201-045	Mark Swanson	540-220-9096	mswanson@apt-re- search.com	SYSCO Showcas
Development of a Debris Prediction Method for	Hardened Structur	es		- Codi of Notifi	_ Onowed
Arete Associates	N20A-T014	Brad Walls	520-400-7803	bwalls@arete.com	Sea-Air-Sp 2023
A-P-T Research, Inc.  Development of a Debris Prediction Method for Arete Associates  Machine Learning for Simulation Environments	<u> </u>	<u> </u>	<u> </u>	I	<u> </u>



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ogy	ARiA	N191-016	Justin McMillan	214-236-6259	justin.mcmillan@ ariacoustics.com	SYSCOM Showcase			
Modeling and Simulation Technology	Clustering and Association for Active Sonar Tracking and Classification								
ion Te	G2 Ops, Inc.	N191-030	Joyce Nelson	757-689-7222	joyce.nelson@g2-ops. com	SYSCOM Showcase			
mulat	Risk Reduction and Resiliency Modeling Software for Industrial Control Systems								
and Si	Sonalysts, Inc.	N192-094	Michael Giannelli	860-326-3763	giannell@sonalysts. com	Sea-Air-Space 2023			
eling a	Multiplayer Serious Game for Anti-Submarine V	Varfare Sonar Oper	ator Training						
Mod	TIPD, LLC	N19A-T008	Adoum Mahamat	202-853-6008	adoum@tipdllc.com	SYSCOM Showcase			
	Optical Emulator of Complex Electromagnetic M	Maneuverability (EM	) Systems with Nar	nophotonics					
			ONR						
	Arorae Corporation	N193-A03-5	Mike Weber	813-261-5155	mweber@aro-corp.com	SYSCOM Showcase			
	Shared, Sensed, Distributed Undersea and Atm Technologies (including AR/VR) for Manpower,			Jse in Maritime L	VC Training at Sea - Adv	anced			
ors	recritiologies (including Art, Vis) for Manpower,		MCSC						
Sensors	Tercero Technologies LLC	N192-048	Carl Evans	872-270-3800	carl.evans@tercero.ai	Sea-Air-Space 2023			
	Automatic Track Generation Micro Preprocesso	r for Dismounted E	lectronic Warfare			2023			
		١	IAVAIR						
	Dual Sense Systems	N202-119	Balakishore Yellampalle	304-216-2583	byellampalle@dual- sense.systems	SYSCOM Showcase			
	Cross Deck Pendant Health Monitoring								
	Hedgefog Research Inc.	N193-147	Alex Kolessov	310-935-2206	kolessov@hedgefogre- search.com	WEST 2023			
	Multi-Band Laser Source for Atom Interferomet	ГУ	•	,	, searchiodhi				
	Ipsolon Research, Inc.	N193-139	John Shanton	301-639-9567	jshanton@ipsolonre- search.com	Sea-Air-Space 2023			
	Low Power, Portable (Podable) Rapid Processin	ng of High Sample-	Rate In-Phase Qua	drature (IQ) Data					
	Luna Innovations Incorporated	N192-076	John Ohanian	540-443-3872	ohanianj@lunainc.com	SYSCOM Showcase			
	Fiber Optic Pressure Sensing for Military Aircra	ft (MIL-Aero) Enviro	nments	•		Onewouse			
	Nanohmics, Inc.	N201-014	Mark Lucente	512-389-9990	mlucente@nanohmics.	Sea-Air-Space 2023			
	Compact Long-Wave Infrared Hyperspectral Im	ager with Monolithi	cally Integrated Tun	able Optical Filt		2023			
	Scientific Systems Company, Inc.	N111-025	Jeffrey Morrison	781-933-5355 x269	jeffrey.morrison@ssci. com	Sea-Air-Space 2023			
	Collision Avoidance Decision Making in the Fac	e of Uncertainty		XZO7	COM	2020			
		Λ	IAVSEA						
	Applied NanoFemto Technologies LLC	N20A-T012	Xuejun Lu	978-761-4293	xuejun.lu@applied- nanofemto.com	WEST 2023			
	Electromagnetic Interference (EMI) Resilient, Lo	ow Noise Figure, W	ide Dynamic Range	of Radio Frequ	ency to Photonic (RF Pho	otonic) Link			
	Energy to Power Solutions	N192-122	Christopher Rey	865-250-0237	cmrey@e2pco.com	SYSCOM Showcase			
	Spatially Integrating Magnetometer								
	Physical Sciences Inc.	MDA14-001	Julia Dupuis	978-738-8273	jdupuis@psicorp.com	WEST 2023			
	Secure and Survivable Electronics and Softwar	е							



	Company / Topic Title	Topic #	POC	Phone	POC Email	Showcase Event				
Sensors	VRTUL Inc.	N192-099	Casey Sapp	407-718-9156	casey@blueringimag- ing.com	Sea-Air-Space 2023				
Ŋ	3D Visualization Capability for Fleet Remotely Operated Vehicles (ROVs)									
			ONR							
	Boston Engineering Corporation	N09-T001	Ben Grimsley	781-790-8217	bgrimsley@boston-en- gineering.com	Sea-Air-Space 2023				
	Automous Launch, Recovery and Turn-Around	Systems for Small	UAVs							
	Extreme Sonar LLC	N191-038	Kimberly King	702-523-0862	kimmie.king@extreme- sonar.com	Sea-Air-Space 2023				
	Through-the-Hull Data Transfer			,						
	IMSAR LLC	N201-070	Karen Grant	801-798-8440	karen.grant@imsar.com	SYSCOM Showcase				
	Sensors and Autonomy for Unmanned Maritime	Missions								
	NanoSonic, Inc.	N192-120	Hang Ruan	540-626-6266	hruan@nanosonic.com	SYSCOM Showcase				
	Small-Scale Velocity Turbulence Sensors for Ur	ndersea Platforms	•							
	Voss Scientific, LLC	N181-075	Alex Lovesee	505-934-9956	alexl@vosssci.com	WEST 2023				
	Navy-Electronic Battle Damage Indicator (eBDI) Tool for Non-Kinetic High-Power Radio-Frequency (RF) Engagements									
			SSP	ı		ı				
	McQ Inc.	N201-078	James Morrison	540-373-2374	jmorrison@mcqinc.com	Sea-Air-Space 2023				
	Small-scale Health Monitoring Device for In-tube Environment Monitoring									
	Spectral Energies, LLC	AF17A-T002	Sivaram Gogineni	N/A	sivaram.gogineni@ spectralenergies.com	Sea-Air-Space 2023				
	Sensors for High Pressure and Temperature Hy	personic Testing Fa	acilities							
ent		1	NAVAIR							
ustainment	Creare LLC	AF131-120	Paul Movizzo	603-640-2539	pgmovizzo@creare. com	Sea-Air-Space 2023				
Sı	Hand-Held Fastener Surface Measurement									
	Dignitas Technologies, LLC	N202-106	Donald Hamilton	850-377-0291	dhamilton@dignitas- technologies.com	Sea-Air-Space 2023				
	Alternative Software Architecture for Personal E	Electronic Maintena	nce Aids							
			ONR							
	CHI Systems, Inc.	N201-X02	Charles Barba	215-264-9173	cbarba@chisystems. com	SYSCOM Showcase				
	ADAPT - Naval Depot Modernization and Susta	inment			•					
	Colvin Run Networks, Inc.	N204-A02	Nikhil Shenoy	703-967-1967	nikhil@colvinrun.net	WEST 2023				
	Digital Logistics									
	Metis Design Corporation	N111-067	Seth Kessler	617-661-5616	skessler@metisdesign. com	SYSCOM Showcase				
	Underwater Structural Health Monitoring of Con	nposite Navy Prope	ellers							



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Sustainment	Sarcos Group LC (dba Sarcos LC)	NASA-91.1	Jim Miller	813-503-0842	j.miller@sarcos.com	Sea-Air-Space 2023			
ustair	Space-Suit Glove Tester								
Ŋ	TurnAround Factor	N201-X02	Matthew Roy	804-404-8487	matthew@turnaround- factor.com	SYSCOM Showcase			
	ADAPT - Naval Depot Modernization and Susta	inment							
gies			MCSC						
Weapons Technologies	Harkind Dynamics, LLC	N183-140	Craig Gallimore	703-447-4871	cgallimore@harkind. com	Sea-Air-Space 2023			
Tech	Small Arms Long-Range Human Electro-Muscular Incapacitation (HEMI) Munition								
suod		N	IAVAIR	ı					
Weal	McCormick Stevenson Corp.	N192-074	Matthew Gaines	941-448-9261	matthew.gaines@ mccst.com	SYSCOM Showcase			
	Flow Forming Bomb Bodies								
	Polaris Sensor Technologies, Inc.	N191-003	Laura Eshelman	651-470-3472	Laura.Eshelman@ PolarisSensor.com	SYSCOM Showcase			
	Optically-Aided, Non-Global Positioning System	(GPS) for Aircraft	Navigation Over Wa	ater					
NAVSEA									
	Gloyer-Taylor Laboratories LLC	N201-048	Tim Lewis	858-449-6457	tim.lewis@gtlcompany. com	WEST 2023			
	MK 48 Torpedo Composite Fuel Tank								
	NP Photonics, Inc.	N201-044	Arturo Chavez- Pirson	520-799-7438	chavez@npphotonics. com	SYSCOM Showcase			
	2 Micron Wavelength Kilowatt Class High Energ	y Laser/Amplifier							

"The Navy STP has allowed us to get a lot of exposure at WEST and with the Navy in general. We normally would not have come to a big event like this. We are a very small woman owned company about 46 people strong but this allows us to get bigger exposure; it allows us to talk to our customers about our solutions. The market research that was done by the Navy STP was critical for us to have a very productive show."

Meredith Payne, Caliola Engineering



"I was able to meet prime contractors. I talked to someone from General Dynamics who was impressed with what we are working on and he wants me to reach out to him. I spoke to NAVAIR. The project we are working on came from NAVSEA but now NAVAIR saw the benefit of what we are providing to NAVSEA and now they would like to apply the same technology to aircraft rather than only ships."

Dr. Adoum Mahamat, TIPD, LLC



"Navy STP helped us with research trying to figure out where and who we should be talking to, what kind of customers we should be interfacing with and providing us other companies that we might be able to link up with and partner with. Most beneficial has been helping us put together our marketing package,

finding out exactly how to market it to the right customers."

Jonathan Day, Machina Cognita Technologies Inc.



"Working with the Navy STP this year has been excellent.

Our business consultant has been really engaged. He asks really good questions and helps me clarify my thinking about how I want to engage potential customers and continually emphasizes the importance of listening to what the customer's needs are and listening to the voice of the customer and hearing what you can be doing for them."

Christopher Gittens, Physical Sciences Inc.







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