



# TRANSITIONS

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## From the Director

With SBIR/STTR reauthorization looming, we will continue to focus on the importance of commercializing Navy SBIR and STTR technologies. Early 2009 has seen stepped-up activity on government, industry and small business fronts including:

- » The 2009 Navy *Opportunity Forum*<sup>™</sup>, with a new strategy to increase pre-Forum due diligence by our major Primes as well as increase Fleet and acquisition office involvement.
- » The new DoD Instruction 5000.02, which requests review of SBIR/STTR technologies in pre-Milestone A decision-making for ACAT I, II and III programs.
- » The DoD FY-2009.2 SBIR solicitation, with 66 topics from four of the Navy's SYSCOMs (closed on June 17); and pre-release on 27 July of DoD FY-2009.3 SBIR with 68 topics from four SYSCOMs, and DoD FY-2009.B STTR solicitations.
- » The DoD SBIR/STTR "Improvement Initiative", led by OSD Office of Small Business Programs, with DoD-wide input to plan better program management practices and increased commercialization.
- » The Air Force-Navy-Industry SBIR CPP "Industry Workshop" series.
- » The 2009-2010 Navy Transition Assistance Program (TAP) Kick-Off meeting, with its suite of TAP enhancements and improved Prime and Fleet involvement.
- » Release of [www.navysbirsearch.com](http://www.navysbirsearch.com), our radical new search engine, mining DoD SBIR/STTR projects and many other resources to improve transition partnering.
- » Preparation for the DOD SBIR "Beyond Phase II" conference scheduled for September 21 to 24.
- » ...and, of course, SBIR/STTR reauthorization itself. (see separate article)

Let's take a look at some of these activities, with others in reserve for future Transitions.

### NAVY OPPORTUNITY FORUM

While attendance at the 2009 event showed continued growth of this high-profile conference, the big news was our rollout of an intensive new large/small business SBIR/STTR partnering strategy; and keynote participation

from Rep. Glenn Nye, who helps lead the House Small Business Committee's SBIR/STTR reauthorization work, DASN Research, Development & Acquisition Jim Thomsen, Chief of Naval Research RADM Nevin Carr, NAVSEA Commander VADM Kevin McCoy, former CNR and current NAVSEA PEO Ships RADM Bill Landay, and SPAWAR Deputy PEO Joint Tactical Radio System Howard Pace.



*Howard Pace, Deputy PEOJTRS, speaks to a packed house at the 2009 Navy Opportunity Forum*

### New Navy SBIR/STTR Partnering Strategy

A key to the success of this year's Forum was the establishment of an in-depth partnering approach involving government, industry and small firms that started five months prior to the Forum, culminating in 61 "High Potential Interaction" (HPI) meetings—highly focused and inclusive 50-minute sessions—and 553 shorter "Strategic Introduction" (SI) meetings. Our intent was to ensure prime partners spent adequate time reviewing the SBIR technologies using the Virtual Acquisition Showcase, identified the potential applications and brought the proper personnel to interview the firms or attend their presentations. The result was more informative one-on-ones, increased participation in the briefing rooms, and greater Forum attendance. Over the next two years we will survey the SBIR firms every six months to see how this process increases and accelerates the transition and commercialization of their technologies.



Rep. Glenn Nye, (D-Va.) delivers his keynote at the '09 Forum.

### Forum Attendance

Attendance at the 2009 Navy Opportunity Forum topped out at nearly 1,500 people with a mix that well supported our SBIR/STTR partnering experiment. Attendees included 457 representatives from government, 548 individuals from industry, and 220 showcase SBIR/STTR technologies with 443 small business leads. An especially important component in Forum attendance was the presence of senior Navy SYSCOM and PEO leadership, whose "technology pull" is vital to SBIR/STTR commercialization.

### NAVY TAP KICK-OFF

Our 2009-2010 TAP, like the Forum, infused with new elements to improve technology transition, launched on 13 July with a D.C. area Kick-Off meeting designed to explain the TAP construct to our new Phase II firms. Two hundred and forty-seven SBIR/STTR firms started their TAP experience and heard from Navy leaders on issues including topics, program changes options, enhancements, CPP and other transition-focused initiatives. The event also showcased prominent Primes speaking to their SBIR/STTR partnering practices, provided information regarding SBIR data rights and highlighted the value TAP participation provides. The 2009 TAP Kick-Off reflected a robust participation by SYSCOM leads and Primes alike, with approximately 150 one-on-one meetings scheduled in advance to address key SBIR/STTR awardee issues.

Steve Sullivan, TAP Program Manager, profiled program goals, participant benefits and program deliverables:

#### Goals

- » Increase the transition of SBIR/STTR technologies to the Fleet and the public sector through education and opportunity
- » Increase Phase III funding

#### Company Benefits

- » Expert business consultation
- » Assistance in development of transition strategy

#### Results

- » Marketing materials

- » Points of Contact with targeted transition sponsor
- » Opportunity to network with decision makers in acquisition program offices and with major Primes

### NEW TOOLS FOR SBIR/STTR FIRMS

Consistent with our focus on SBIR/STTR technology commercialization/transition, I am supporting the development of two new web-based tools, both of which are now accessible.

#### Navy SBIR Search Website

Also housed on the official Navy SBIR/STTR website, [www.navysbir.com](http://www.navysbir.com), our new Autonomy-based SBIR/STTR search tool is designed to provide optimal, fast results to government and industry leads in need of innovative technologies. Searching the DoD inventory of SBIR/STTR projects, this tool allows searches by query, related areas of interest, specific solicitations and concepts.

The tool is designed to be user-friendly, highly intuitive and interactive so that users can save found project files and build custom inventories, and even ask the tool to email new awards in their area of interest. The tool is well supported with help functions.

#### Phase III Transition Portal

This portal is a continual work-in-progress that I believe can provide welcome assistance to companies seeking Phase III information. The site provides information on key definitions, SBIR data rights, as well as a number of useful reports. As we continue to populate this unique site, comments by SBIR/STTR awardees on needed features will be much appreciated—especially by more experienced firms who have learned "what we know that we don't know" about the mechanics of Phase III.



**Navy SBIR Search Website:**  
[www.navysbirsearch.com](http://www.navysbirsearch.com)

**Phase III Portal Website:**  
[www.dawnbreaker.com/p3p](http://www.dawnbreaker.com/p3p)

### SBIR REAUTHORIZATION

Finally, I'll conclude my column with this comment about SBIR/STTR reauthorization. While we don't know, at this point, what program changes Congress will enact, change is a certainty—and we will respond aggressively and decisively to adjust to Congressional action, in the way that we operate the SBIR/STR program. Be prepared!

Thanks once again for all your good work, and all of your effort on behalf of this program.

John Williams  
Director  
Navy SBIR/STTR and T2 Programs

## SPAWAR Selects SBIR Program Manager

The SPAWAR SBIR office has undergone tremendous change and growth over the last few years. Since 2006, SPAWAR's budget has grown from \$23M to more than \$41M, while at the same time going



through a major transformation that has established strong SBIR participation by each of the 3 major (J)PEOs. Each (J)PEO now has a SBIR liaison, Mr. Alan Sweeney at JTRS, Dr. Clinton Phillips at Space Systems, Mr. John McDonnell at C4I and at SPAWAR 5.0, Nikhil Dave and Tom Starai at 9.0. SBIR importance to SPAWAR's largest (J)PEO, JTRS, was expressed at the 2009 Navy Opportunity Forum by the JPEO's Civilian Deputy, Howard Pace. Pace explained that he sees SBIR firms playing a critical role in providing a cost effective, next generation radio to the Department of Defense.

The revitalization of the SPAWAR SBIR program has been supported by SPAWAR's S&T division, under which the SBIR program is organized. Gary Wang, SPAWAR Chief Technology Officer, an SBIR advocate since his acquisition program management days, has played a key role in establishing SBIR as a critical component to his department. To continue the progress of the SBIR program, SPAWAR selected Ms. Summer Jones as the new SBIR Program Manager in March 2009.

Jones has been working in the SPAWAR SBIR Program Office as a support contractor since 2007 and played a significant role in the SPAWAR reorganization and growth. She has strong academic credentials with a Masters in Business Administration from San Diego State University and a B.S. in Commerce from DePaul University. During her short tenure with the DoD, Jones has streamlined SBIR contracting processes, defined internal program processes and improved overall program communication.

Jones, who replaces SPAWAR SBIR Interim Program Manager Steve Stewart, explains her vision of a revamped and fully enabled SPAWAR SBIR effort in frank terms. "At the end of the day, our goal is to provide innovative technical solutions and capabilities to the warfighter. The SPAWAR SBIR Program Office is going to do whatever we can to support the mission of the U.S. Navy and its Forces," Jones said.

The SPAWAR SBIR construct aligns clearly with CTO Wang's overall strategy for development, maturation and integration of innovative technologies into SPAWAR programs. SPAWAR's focus is now clearly on the transition of SBIR technologies into programs. Their record of 71% of Phase II's from their 2004 topics receiving Phase III funding, compared to the Navy average of 44%, shows they are well on their way.

## Congress Passes Another Continuing Resolution

On July 29, 2009, Congress passed a continuing resolution (CR), immediately signed by Pres. Obama, extending the SBIR/STTR programs through Sept. 30, 2009. Although both the House of Representatives and the Senate have passed reauthorization bills, and progress has been made on their reconciliation, Congress enacted a CR when it became apparent that staff discussions to resolve differences between the measures would not be concluded by a July 31 deadline.



In Washington, SBIR/STTR reauthorization has generated significant Congressional interest, with Small Business Committee chairs in both houses—Sen. Mary Landrieu (D-LA) and Rep. Nydia Velasquez (D-NY)—speaking out strongly and often during 2009 on the need for SBIR/STTR reauthorization. Staff-level discussions to find common ground between the House and Senate bills began in July and are expected to continue through August, with the goal of presenting a compromise measure to Members on their return in September from an August recess.

The White House and its Office of Science & Technology Policy continue to show their support for the programs and twice formally contacted Congress during June to urge passage of a reauthorization measure. This unprecedented action, observers say, may point to continued Administration interest in promoting small business contributions to technology innovation to meet national priority needs.

SBIR/STTR reauthorization also witnessed a recent surge in advocacy by small firms across the nation, pressing legislators at district offices and in Washington in favor of various SBIR/STTR programmatic formulations. The result has been a greater understanding of the SBIR/STTR program by many legislators, and its contribution of jobs and revenue to their home districts. More information can be found by reading "The SBIR Insider," which is found at [www.zyn.com/sbir](http://www.zyn.com/sbir).

# Progeny Systems Corp. Phase III Agency Award

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**Progeny Systems Corporation**, a privately held high-tech small business, specializes in electronic systems development for the U.S. Department of Defense (DoD) and other government and business organizations. Headquartered in Manassas, Va., Progeny Systems focuses on three major areas: systems integration, R&D, and manufacturing and production. The company was founded with the objective of finding solutions to DoD quickly and cost-effectively, providing more capability at a lesser cost. With the company's roots in the Department of Defense, their team makes it a priority to never lose sight of their primary customer—the men and women of the U.S. military that are in the field serving the United States. Under the leadership of Walt Kitonis, president and CEO, Progeny now has offices in 16 states and employs 400 engineers, scientists and business professionals to provide innovative, state-of-the-art hardware and software solutions.

### SBIR Experience

Progeny has been involved with the SBIR program since the company's inception and has found the program to be an exceptional opportunity for small business to develop relationships throughout the DoD agencies. To that end, Progeny has been awarded more than 65 Phase I and more than 35 Phase II DoD SBIR awards.

"The SBIR program has enabled Progeny to develop core technologies for marketing to customers. The structure of the program, coupled with the corresponding SBIR Data Rights, works exactly as intended, enabling small firms to move their technology to production phase," said Kitonis. "Phase I and Phase II funding enables a small company to complete a feasibility study and proof of concept demonstration. When the effort is successful, then the logical conclusion is an award that takes the technology into production. Through this process, we've been able to build a company with diversified business areas."

Kitonis went on to explain that in his view, a company has to have a vision and an understanding of their capabilities and strengths and weaknesses. "While our approach may not work for another company, we believe it is our focus on integration, COTS (Commercial off the shelf) components and industry standards that has allowed Progeny to diversify and build its business base."

### Current Success

In January 2009, Progeny was awarded an agency Phase III award in the form of a \$10 million cost plus fixed fee contract to provide the submarine community with the technology to support mission reconstruction, onboard training and network level distance support. The award was based on the SBIR topic "Extensible After-Action Review, Acquisition, Retrieval and Storage System". With an objective to, "develop a scalable, After Action Review (AAR) Data Acquisition, Compression, Retrieval and Storage System for deployment with a variety of Naval and/or commercial systems that require wideband

data capture and management." Progeny responded to the submission topic for this Phase I in 2003 and received an award for it at the end of that same year.

Progeny's approach to this SBIR topic was consistent with how they approach all topics. The company examines ways to improve performance and quality of existing technology while reducing costs. Then Progeny focuses on applying the technology they have developed to various platforms. This is not a quick-moving process.

"As you can see, a five year period bridged the Phase I to Phase III. The path from a Phase I to a Phase II and then on to a Phase III can take years and there may be gaps between the contract periods of performance. However, the potential of a Phase III award is worth the engineering and marketing investment. This particular Phase III award contract, with all options exercised, could bring cumulative value of the contract to \$62 million," said Kitonis.

### Fulfilling the Contract

To fulfill the contract, the SBIR developed products, processes and methodologies that will be applied to advanced processing applications and sensor systems, which are meant to streamline functional capabilities and reduce manpower requirements. The engineering services that will be required to complete this work include system level design, software/hardware development, systems engineering, integration, installation and test of the submarine combat system-related electronics during new construction and modernization periods.



With many years of managing successful SBIR awards, Walt Kitonis, Progeny President and CEO has some advice for companies interested in the SBIR program.

- » Reference the 2002, SBA-issued, "Small Business Innovative Research Program Policy Directive" and the DoD SBIR website for the R&D solicitation cycles. Look for solicitation topics that are of interest and map to company capabilities. Any company who wins an SBIR Phase I competition has the opportunity to progress forward in the SBIR program with the ultimate goal of obtaining an agency funded SBIR Phase III or selling a technology to other defense contractors or the private sector market.
- » As soon as the SBIR Phase I is awarded, a company needs to start identifying potential applications and customer set(s). For example, is the technology limited to one platform or can it be applied to multiple platforms?
- » The Phase I R&D efforts and final report deliverable are critical. Take advantage of the meetings with the topic sponsor to understand their requirements. A good Phase I final report is the first step to progressing forward in the SBIR program.
- » A company needs to develop its strategy for marketing its technology. The company can choose to work with another corporate partner to market the product or it can choose to market on its own. That is a decision that has to be made by each company and is dependent on the corporate culture and the direction in which the company wants to grow.
- » For any company that has received a Navy SBIR Phase II award, the Transition Assistance Program (TAP) is a good opportunity to learn about the commercialization process.
- » Don't be discouraged if the Phase I award does not lead to a Phase II award or to commercial sector opportunities. Continue to pursue other topics and submit proposals each solicitation cycle.
- » To introduce a successful SBIR technology, from the SBIR Phase I award and forward, the engineers that are working on the SBIR topic must have common goals and consensus on the technical approach and the desired result.

## The CNR'S Perspective from RADM Nevin Carr

Rear Admiral Nevin Carr, Chief of Naval Research (CNR), who took the helm as the 23rd CNR in December of 2008, was the introductory keynote speaker at the 2009 Navy Opportunity Forum. Speaking to a crowded room filled with representatives of SBIR firms, acquisition officers, major Prime contractors, suppliers and investors, RADM Carr outlined the perspective he brings to the Office of Naval Research (ONR) from his Fleet experience, discussed his views on small business' role in innovation and his thoughts on the near term future for ONR. This article is a review of the CNR's Forum presentation and a presentation on Future Naval Capabilities given at the July 2009 TAP Kickoff Meeting.



### Driving the Ship

RADM Carr took some time at the outset of his presentation to explain to the attendees the perspective with which he approaches the leadership of ONR. "I am not an acquisitions person. I am not a contracts guy. I am not a scientist or an engineer. I'm just a ship driver and I think that is why the CNO sent me to this job, to bring to it the operational perspective," he remarked.

The 2001 Defense Authorization Act for Transitioning S&T states that ONR must, "manage the Navy's basic, applied and advanced research to foster transition from science and technology to higher levels of research, development, test, and evaluation." ONR executes its program with all three S&T funding lanes (6.1, 6.2 and 6.3) under its purview. The structure of the ONR S&T funding allows program officers a unique ability to see a program through Discovery and Invention (6.1/6.2), Innovative Naval Prototypes (6.1/6.2/6.3) and Future Naval Capabilities (6.2/6.3). Future Naval Capabilities (FNCs) is where transition occurs.

### Focus Areas, Resource Allocation

In February 2009, the Navy released a new S&T Strategic Plan, along with the current Marine Corps S&T Strategic Plan. These espouse the following 13 focus areas.

## Focus Areas:

- » Power and Energy
- » Operational Environments
- » Maritime Domain Awareness
- » Asymmetric & Irregular Warfare
- » Information Superiority and Communication
- » Power Projection
- » Assure Access and Hold at Risk
- » Distributed Operations
- » Naval Warfighter Performance
- » Survivability and Self-Defense
- » Platform Mobility
- » Fleet/Force Sustainment
- » Total Ownership Cost

The only new focus area for the S&T plans is the Total Ownership Cost. This is an important area of focus currently for the DoD, and especially the Navy. Total Ownership Cost not only encompasses how the Navy acquires, designs and builds systems affordably, but also how systems are operated throughout the lifecycle. By incorporating the whole life of the system, the Navy looks for ways to ensure that every step is more affordable.

### The Naval S&T and Marine Corp S&T Strategic Plans can be found at the following links:

[onr.navy.mil/about/docs/0904\\_naval\\_st\\_strategy.pdf](http://onr.navy.mil/about/docs/0904_naval_st_strategy.pdf)

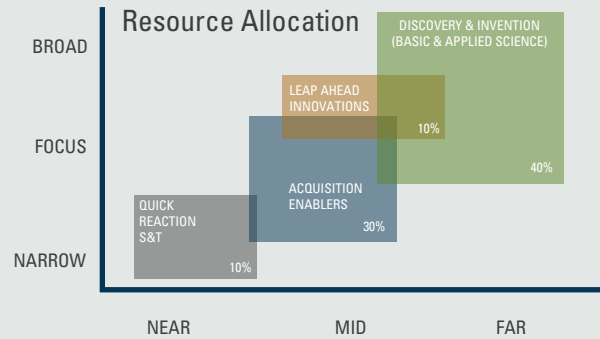
[navy.mil/about/docs/2007-marine-corps-strategic-plan.pdf](http://navy.mil/about/docs/2007-marine-corps-strategic-plan.pdf)

With nearly \$2.2 billion in total appropriations, the Resource Allocation graph (above right) outlines the manner in which the CNR allocates resources for the focus areas. Reading the boxes from right to left, forty percent of the funding is allocated for Discovery and Innovation (6.1 and 6.2). Ten percent is then allocated for leap ahead innovations, which may not be transition ready, but are considered to have a high-enough payout to reach deeper and farther more quickly. This would include Innovative Naval Prototypes (INP) such as the Electromagnetic Railgun.

Acquisition Enablers are allocated thirty percent of the budget, which translates to nearly \$600 million a year, and includes programs such as the Future Naval Capabilities (FNC). Per RADM Carr, this is the area where ONR primarily interacts with the traditional Pentagon programmatic. Projects funded in this area need to have a transition agreement and a landing pad in an OPNAV program. The majority of the SBIR/STTR topics are considered acquisition enablers. The remaining ten percent of allocations is set aside for Quick Reaction S&T. These items are driven by the needs of Fleet commands that can be justified as S&T and satisfied by near-term derivative.

### Innovation From A Broad Base

ONR executes its program by working with a broad base of researchers and innovators that includes nearly 3,500 principal investigators, 3,000 graduate students, just over 1,000 universities and not-for-profits and nearly 700 small businesses. "The broader the base, the healthier it is for



us (at ONR). And the more widespread the base, the more we can leverage creativity and innovation," said Carr.

One area where innovation is of extreme importance is the INP. Because of the extreme cost and risk there is only a small list of innovative naval prototypes that ONR is focused on currently. SBIR/STTR companies are making contributions to a number of the INPs.

### Those include:

- » Seabasing Enablers
- » Tactical Satellite
- » Persistent Littoral Undersea Surveillance
- » Electromagnetic Railgun (EMRG)
- » Free Electron Laser
- » Integrated Topside

Navy SBIR/STTR companies are often an integral part of the process for these technologies. For example, there have been 13 SBIR/STTR topics that have helped to develop the Electromagnetic Railgun (EMRG). RADM Carr spoke highly of the work of small businesses pertaining to the INPs, highlighting SBIR and STTR participation on the EMRG by stating that, "The Electromagnetic Railgun is just one example of the impact of the SBIR/STTR program on a high-profile, game-changing technology. It just would not be where it is today without the innovation of small business."

### There have been 13 EMRG-related SBIR/STTR Topics:

N95-033	N04-256	N06-183
N96-268	N05-T014	N08-053
N03-T007	N05-T015	N08-066
N04-045	N06-181	N08-074
N04-196		

### Future Naval Capability Snapshot

Many SBIR/STTR projects have the potential to feed into FNC. RADM Carr explained the FNC program as "aligning to warfighting and supports the FNC Pillars." The program consists of Enabling Capabilities (ECs) that respond to the validated Naval S&T Gaps and delivers quantifiable FNC products after meeting pre-negotiated exit criteria. The goal of the FNC program is to transition FNC products to acquisition Programs of Record (POR), or other valid paths, within five years.

FNC investments represent the requirements-driven, delivery oriented portion of the Navy's S&T portfolio. They

## FNC PILLARS

*These FNC Pillars are supported by the FNC ECs. It is the goal of ONR to have 40% of SBIR/STTR company projects relate to the FNC Enabling Capabilities.*

- ▶ **Sea Shield:** Long Range Detection and Tracking
- ▶ **Sea Strike:** Next Generation Airborne Electronic Attack
- ▶ **Sea Basing:** Logistics, Shipping and At-Sea Transfer Technologies
- ▶ **FORCEnet:** Globally Netted Joint/Coalition Force Maritime Component Commander
- ▶ **Capable Manpower:** Matching Sailors and Marines to the Right Jobs
- ▶ **Force Health Protection:** Protection from Operational Threats, Reduce Battlespace Casualties
- ▶ **Enterprise and Platform Enablers:** Cross-cutting Technologies to Lower Acquisition, Operations and Maintenance Costs
- ▶ **Naval Expeditionary Maneuver Warfare:** Counter Improvised Explosive Device

are refreshed every year once OPNAV delivers its annual Naval Capability Gaps, which is followed by stakeholder roundtables.

FNCs are decided upon by the Technology Oversight Group (TOG), which includes representatives from Marine Corps Combat Development Command, Deputy CNO Integration of Capabilities & Resources, Principal Deputy Assistant Secretary of the Navy (Research, Development, and Acquisition and Fleet Forces Command). The TOG is responsible for balancing investment across the Naval capabilities pillars, starting or terminating all Enabling Capabilities, approving new start EC prioritization and reviewing Integrated Product Team (IPT) Transition Status reports.

ONR develops EC proposals in response to the gaps that have gone through a technical review. These proposals are delivered to the TOG where they are prioritized. S&T resource sponsors fund down the priorities until the available funding is exhausted. Those ECs receiving funding represent the highest priority of the Navy and Marine Corps.

These FNC Pillars are supported by the FNC ECs. It is the goal of ONR to have 40% of SBIR/STTR company projects relate to the FNC Enabling Capabilities. SBIR/STTR topics are being submitted now for FY13-14 FNC new starts, while current Phase II SBIR/STTRs are mined for FY10-12 FNC new starts.

It is critical for SBIR/STTR companies to remember that FNCs need to have a program path and a technology that can be affordable to manufacture and maintain.

The CNR reminded the audience that just having good ideas for technologies that may help the warfighter is not enough. A new ship is not going to be built because of one good idea, it needs to fit within a program or be able to be integrated within an existing system and have a transition plan.

### The Importance of Small Business Innovation

Overall, to meet the needs of the warfighter, the Navy needs to work together with the major Primes and with small business. It takes all three, with small business driving innovation and creativity.

During the Forum, RADM Carr reiterated his assertion that members of industry and academia—including SBIR and STTR—are partners in innovation. “ONR does not conduct research; it sponsors and manages it. We have to go out and find innovation in industry, universities and government laboratories and focus that on our Navy and Marine Corps needs. I believe that small businesses and students in our universities are some of the most innovative resources we have in meeting the challenges of our naval mission. That is why we are such strong supporters of the Small Business Innovation Research (SBIR) program.”



**FNC EC managers seek innovative S&T solutions in many ways. Some helpful links include:**

[www.onr.navy.mil](http://www.onr.navy.mil)

[www.fbo.gov](http://www.fbo.gov)

## NAVY SBIR POCs



For full contact info and additional POCs, visit [navysbir.com/pm-poc-htm](http://navysbir.com/pm-poc-htm)

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## Transitions Calendar of Solicitations and Events

Date / Location	Event
Aug. 24, 2009	<b>DoD Issues SBIR 09.2 and STTR 2009.B</b> Solicitation opens and proposals will be accepted starting Aug. 24, 2009 with a closing date of Sept. 23, 2009 at 6:00am EDT.
Sept. 21 – 25, 2009	<b>SBIR Beyond Phase II: Conference &amp; Technology Showcase</b> The conference will be held in Orlando, FL. Contact Andy Talbert at <a href="mailto:atalbert@esncc.com">atalbert@esncc.com</a> for more information.
Oct. 14 – 15, 2009	<b>Naval Energy Forum</b> The conference will be held at the Hilton McLean Tysons Corner in McLean, Va. For more information, contact <a href="mailto:events@onr.navy.mil">events@onr.navy.mil</a> .
Nov. 2 – 5, 2009	<b>National SBIR Fall 2009 Conference</b> The conference will be held in Reno, NV. For more information, visit the conference's web address at <a href="http://unr.edu/sbir-sttr2009/">unr.edu/sbir-sttr2009/</a> .

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