

DELIVERING INNOVATION TO THE WARFIGHTER

Department of the

NAVY

SBIR/STTR
PROGRAMS



Our Organization

Eight Systems Commands

NAVAIR

Aircraft, weapons,
and systems

NAVSEA

Ships, submarines
and combat systems

ONR

Scientific research
with academia
and industry

NAVWAR

Capable and secure
communications and
networks

MCSC

Capable and cost-
effective systems for
expeditionary and crisis-
response operations

SSP

Lifecycle support for
submarine-launched fleet
ballistic missiles and
strategic weapon system

NAVFAC

Facilities engineering
and acquisition

NAVSUP

Supply chain, acquisition,
operational logistics

How We Work

Mission-Driven Processes

- **Alignment to mission requirements**
- **Sponsoring organizations, resources to transition**
- **Transition-driven topics**
 - Conventional – solve a known problem
 - Direct to Phase II – bring your mature technology
 - Open – pitch your revolutionary idea
- **Critical Technology Areas**
 - Applied Artificial intelligence (AAI)
 - Biomanufacturing (BIO)
 - Contested Logistics Technologies (LOG)
 - Quantum and Battlefield Information Dominance (Q-BID)
 - Scaled Directed Energy (SCADE)
 - Scaled Hypersonics (SHY)

DON SBIR/STTR Programs

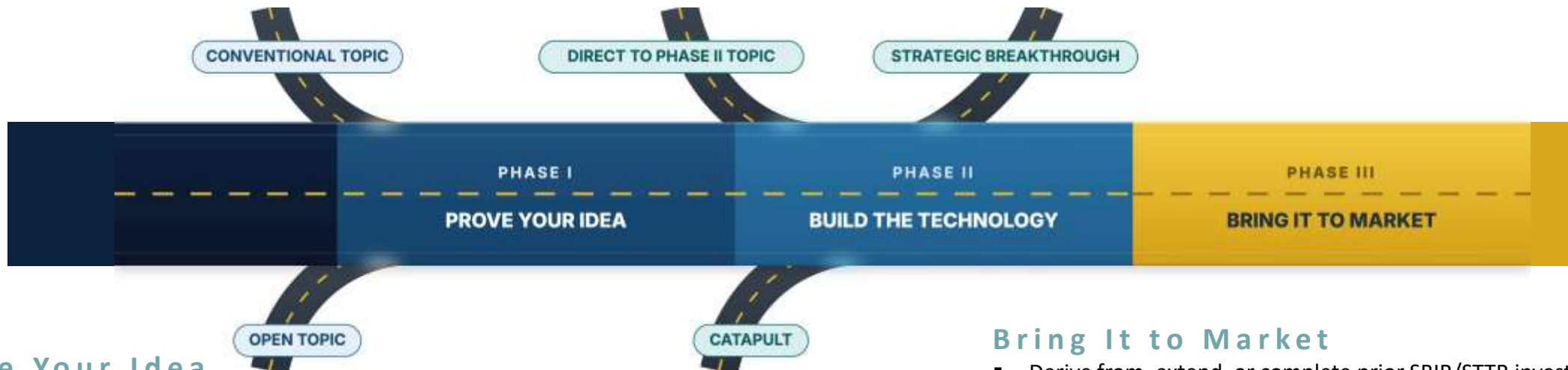
Small Business Innovation Research and Small Business Technology Transfer Programs

Accelerating Innovation into Naval Capability

- Small business opportunity to meet Federal research and development needs (topics)
- U.S. owned and operated; venture capital-backed firms welcome
- Intellectual property rights stay with the small business

Build the Technology

- Principal research effort expected to produce a well-defined deliverable prototype
- Catapult: capitalizes on prior SBIR/STTR investment to meet Naval priorities
- Strategic Breakthrough: high-priority Phase II technology accelerated into operational use and programs of record



Prove Your Idea

- Topics released first Wednesday of every month
- Entry Points
 - > Conventional Topic: acquisition-aligned, PAE-sponsored
 - > Open Topic: proven solutions to address broad technical priorities
 - > Direct to Phase II: demonstrated feasibility, straight to development

Bring It to Market

- Derive from, extend, or complete prior SBIR/STTR investment
- Leverage Naval-funded Transition Programs – STP, Navy Launch, DON SEC – to identify markets/partners
- Work with Portfolio Acquisition Executives to operationalize and transition emerging capabilities into Programs of Record
- Drive technology integration and milestone execution on major defense platforms in coordination with industry primes

DoW Solicitation Schedule

- DoW releases topics the first Wednesday of every month

Key Points

- BAA and CSO in each release
- **Pre-Release** allows for direct Q&A between industry and the topic technical point of contact (TPOC)
- **Open** is the period when proposals are submitted; all Q&A is now public
- Use templates and submit proposal that meets the stated topic need
- **Close** occurs at 12 PM ET; proposals must be submitted/certified in full by the proposer before this time

DoW BAA and CSO Details:
<https://www.dodsbirsttr.mil/submissions/login>

Enterprise-Level Execution Framework

- **Centralized Leadership**
 - A unified structure at ONR with a Deputy Director and Assistant Deputy Directors (ADDs) overseeing PAE portfolios, ensuring resource optimization and elimination of legacy silos.
- **Contracting Center of Excellence**
 - Pooled, enterprise-level contracting expertise standardizes processes, reduces award timelines, and provides rapid procurement vehicles for Phase I, II, and III contracts.
- **Agile Program Execution Team**
 - A dedicated, shared-resource team drives source selection and procurement while flexibly addressing varying strategic and tactical demands.

FY26 RELEASE 6

Department of the
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**NOW OPEN FOR
PROPOSAL SUBMISSION!**

DON26BZ06-DV088

**Minimally Invasive Remote Blood Collection Device
for Free-Ranging Cetaceans**

Direct to Phase II SBIR Topic

Pre-Release: Through 22 September | Open: 23 September | Deadline: 21 October at noon EDT

How to Participate America's Seed Fund



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Solicitation/Topic/Proposal Numbering

Example

Component Code	FY	1-Character Program Identifier	Solicitation	2-Digit Release Number	Dash	Phase Type*	Topic Type	3-Digit Topic Number	4-Digit Proposal Number
3-Character Component Identifier—DON for Navy	26	B = SBIR T = STTR	X = CSO Z = BAA	01-12	-	D = DP2 N = Phase I	P = Open V = Conventional	001+	0001+

Topic Number Example 1: DON26BX01-DP001. Proposal Number Example 1: N26BX-DP001-0001.
This is a DON topic/proposal under the FY26 SBIR CSO Release 1 and is a Direct-to-Phase II Open Topic.

Topic Number Example 2: DON26TX01-NV001. Proposal Number Example 2: N26TX-NV001-0002.
This is a DON topic/proposal under the FY26 STTR BAA Release 1 and is Phase I Conventional Topic.

***NOTE: If a topic accepts both Phase I & Direct to Phase II proposals it will be marked with “D”.**